Personal Résumé

Personal and Contact Details

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Nationality:	Danish	*Birthdate::*	December 31, 1966
Marital Status:	Married	*Children:*	None
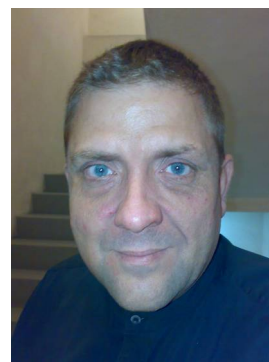
I have extensive international experience with partner relations, pre-sales support, support and project deliveries – primarily in the telecommunication and Internet infrastructure industry in both Europe and Asia.

Currently I work as a freelance consultant with Netcom Partner Sdn. Bhd., and I live and work out of Malaysia.

Professionally I am very much a self-starter and entrepreneur. I enjoy working independently and responsible towards a defined goal, but always with a keen sense of team effort and the people around me. I have in-depth knowledge of a wide range of technical areas and I possess the ability of communicating this knowledge in a non-technical way.

Career and Achievements to Date

Consultant (and co-founder)

2004 –

Netcom Partner Sdn. Bhd
B-19-4 Angkasa Impian 2
50200 Kuala Lumpur, Malaysia
http://netcompartner.com

In 2004 I started Netcom Partner Sdn. Bhd. with a business partner. The focus of Netcom Partner is 100 % on the possibilities of Open Source software.

Projects

Projects that Netcom Partner have been involved in, includes:

◆ **Complete Open Source-based Infrastructure Design and Implementation**
Designed, for several clients in Scandinavia, complete corporate network infrastructure, including LDAP-based

Single Sign-on, Samba based Windows networking, VoIP based telephony with automatic provisioning, E-mail with automatic server-based archiving of client communication, Spam filtering etc.

- **Service Hosting**
  Hosted services (email, web, databases etc.)

- **VoIP Integration**
  Integration of VoIP and back-office (automatic phone provisioning based on Active Directory accounts).

- **Search Engine Optimization**

- **Advanced Web-based Client Services**
  Web-sites with various back-office integrated client solutions.

- **Embedded Servers**
  Customized embedded servers based on OpenWRT.

- **Android Customization**
  Customized builds of Android for tablets and mobile devices.

- **IPv6 Migration**
  Planned and executed migration from IPv4 to IPv6 for multiple clients.

Chief Technical Officer (and co-founder)

2001 – 2004

JustIT Sdn. Bhd
12-9-4 City Gardens
Persiaran Raja Chulan
50200 Kuala Lumpur, Malaysia
http://www.justit.ws

During late year 2000, I got involved in a software development project in Malaysia and decided to start a company to facilitate the development. The company focus is on projects involving specialised customer care and billing solutions (business support applications, OSS, BSS). I've been personally responsible for the company since early year 2001 where it became incorporated as a Malaysian private limited company.

Apart from being involved in a number of projects for local telecommunication and Internet Service Providers, the company is also distributing a Danish software package for document handling.

Technically the company is focused on developing an application framework that enables fast implementation of advanced business applications. This application framework has been developed based entirely on open source technologies such as Linux, CORBA, Java and Servlet/JSP. Using this framework, JustIT has developed several projects including a specialised resource management system.

Projects

Projects that JustIT have been involved in, includes:

- **IPSmart**
  A converged billing system for small to medium sized service providers (full support for pre- and postpaid VoIP billing and pre-integrated with JPBX)

- **Video Logger**
  A 24 channel off air video logging system for a large Malaysian broadcast customer

- **JitOS**
  Embedded operating system for set top boxes and network appliances

- **JServer**
  A standardised server solution for corporate IT infrastructures

- **JBPX**
  An embedded hybrid PBX (traditional telephony + VoIP) based on JitOS

Senior Consultant – Asia-Pacific

1999 – 2001   Belle Systems A/S
Ahlgade 3
DK-4300 Holbæk
Denmark
http://www.bellesystems.com

In the beginning of 1999 I started doing pre-sales consultancy work in the Asia-Pacific region. Because of the long flights, I quickly had to acknowledge the fact that this job function was not compatible with my position as Service and Support manager, but at the same time I found a huge challenge in being part of building up a completely virgin territory. As a result of this I gave up my position as Service and Support manager in February 1999 and moved permanently to Malaysia.

Through 1999 and 2000 I was the company's sole technical resource in the region, and was directly responsible for maintaining local technical alliances (Cisco, HP and several local partners), pre-sales support and project implementation.

During this period I was also a member of the company's Product Council, which was responsible for the future development of the company's primary product IMS (an OSS/BSS system with built-in billing functionality). By working closely with the regional offices of for example Cisco, I was able to provide the product council with unique features for the Asia-Pacific region.

Job Contents

◆ **Pre-sales support Asia-Pacific**
Responsible for pre-sales support in the Asia-Pacific region (with base in Kuala Lumpur, Malaysia).

◆ **Partner relationship**
Worked actively with sales and pre-sales support personnel of Cisco – one of Belle Systems' major partners in the APAC region. Throughout most of this period, I worked out of the Cisco office in Kuala Lumpur.

◆ **Project implementation**
Due to my experience in post-sales support and the fact that Belle Systems still had not built up a local SE-Asia support organisation, I actively managed the project implementation for the major regional customers – including China Unicom, TOT (Telecommunication of Thailand) and Time Telekom (Malaysia).

◆ **Member of the Product Council**
With my close contact to the APAC customers, I represented the regional requirements in the company's global Product Council.

Service and Support Manager

1998 – 1999   Digiquant A/S (formerly: Belle Systems A/S)
Ahlgade 3
DK-4300 Holbæk
Denmark
http://www.bellesystems.com

In August 1998, I was asked to rejoin Belle Systems to help the company build up a new international Service and Support department. During the initial 4 month, this department grew under my management to become a size of 8 support engineers.

During this time, the Danish service and support department was directly responsible for delivery and support of all implementations of the company's IMS product world-wide. I managed and conducted implementations in a number of European countries (United Kingdom, Germany, Serbia, Italy, Holland, Russia), South Africa, Malaysia, Indonesia Thailand and China.

Job Contents

◆ **Part of the executive management team**
During this time I was a member of the company's executive management team.

◆ **Project Implementation**
In the early phases, the service- and support department was directly responsible for every aspect of a project

following contract signature. This included actual implementation, support, customisation and training.

◆ **Staff management**
I was directly responsible for human resource management, including hiring of the necessary staff for the service, support and training functions in the company.

Department Manager

1996 – 1998   Dansk Data Elektronik A/S
Herlev Hovedgade 199
DK-2730 Herlev
Denmark
http://www.dde.dk

During my time at DDE, I was holding two official positions concurrently. 25 % of my time was dedicated in the firms training department, planning and conducting internal and external courses in UNIX, Network Administration and Internet Security. The remaining 75 % of the time I was dedicated as department manager of the facilities management department (part of the service and support organisation).

Originally I was given the task of building up a new Facilities Management department (would most likely be called ASP these days). During the time I was in charge of this department, the head count grew from 1 (me) to 8 people. By the end of my employment, the department was running outsourced resources for about 50 customers throughout Denmark..

Job Contents

◆ **Human Resource Management**
Hiring new engineers for the department. Responsible for salary negotiations, career planning and developing qualifications.

◆ **Resource Planning**
Planning the use of human and network resources.

◆ **Network Planning**
Responsible for planning and implementing the management of the firm's facilities management network and network services (various SUN, Silicon Graphics, DDE and Windows NT servers).

◆ **Security**
One of the unique (at that time) sales points of the firm's facilities management solution, was that firewall protection was a direct part of the service offering. I was responsible for the technical design and implementation of this solution (primarily based on Firewall-1 combined with encrypted VPN's).

Senior Consultant

1994 – 1996   Belle Systems A/S
Ahlgade 3
DK-4300 Holbæk
Denmark
http://www.bellesystems.com

Was responsible for purchase and internal network administration.

Job Contents

◆ **Network Management**
Responsible for the company's Token-Ring and Ethernet networks and various OS/2 and UNIX servers (AIX, SCO, Solaris and Linux).

◆ **Network Planning and Implementation**
Designed and planned the company network with approximately 15 servers (Unix and Notes) and 50 workstations (UNIX and Windows 95).

◆ **Security Management**
Responsible for the firm's network security, including server administration, firewall and Internet security.

- ◆ **Internet Administration**
  Managed and maintained the firm's 256 kbps frame relay connection to the Internet, including installation, configuration and maintenance of routers, firewall (Trusted Information Systems Firewall Toolkit and later Firewall-1), various Internet servers (www, ftp, gopher, email, dns etc.).

- ◆ **Customer Support**
  Responsible for part of the customer support.

- ◆ **Pre-sales Support and Consultancy**
  Did security related consultancy and pre-sales support for several customers – including one of the Danish banks implementation of a web-site.

Translator (eng-da)

1994   Home

Did project-based translation for the Danish company BST Translation.

Projects

- ◆ **Translation of "Using Ami Pro"**
  Translated approximately half of the book Using Ami Pro from English to Danish.

- ◆ **Translation of "Lotus Freelance Graphics"**
  Translated the on-line help and all of the documentation from English to Danish.

Teacher

1993 – 1994   Haslev Håndværkerhøjskole
                                                                                                   Finlandsgade 18-26
                                                                                                     DK-4690 Haslev
                                                                                                            Denmark

Taught at high-school level and above in the following classes:

- ◆ **Mathematics**

- ◆ **Technical Drawing using CAD software (AutoCAD)**

- ◆ **3D Drawing using AutoCAD and 3D Studio**

- ◆ **Word Perfect**

- ◆ **General Computer Knowledge**

Electronic Engineer

1988 – 1989   RC International (formerly: Regnecentralen A/S)
                                                                                                        Rosagervej 15
                                                                                                      DK-4720 Præstø
                                                                                                            Denmark

Repaired and tested various PC and Network hardware at one of the largest Danish computer manufacturer's production plant. Got a good knowledge of the following equipment:

- ◆ **Z80 and Intel based micro computers, RC International's line of pre-PC systems**

- ◆ **RC900 PC's (80386 based UNIX Servers)**

- ◆ **Mini Computers**

- ◆ **LAN Multiplexers**

- ◆ **X.25 Switches**

Relevant Tertiary

- ◆ **Bachelor of Science in Electronic Engineering**
  Haslev Teknikum, Haslev, Denmark (graduated 1993)

Skills

Skills are rated 1 (poor) to 5 (excellent).

Category	Topic	Rating	Remarks
Languages	Danish	5	
	English	4	
Other	International	5	Extensive international experience from countries all over Europe, CIS and Asia.
	Product Presentation	4	
	Solution Design	5	
	Problem Solving	5	
Hardware	PC	5	
	Routers	5	Cisco, Ascend, Bay etc.
	Switches	5	Incl. Managed switch technologies
	UNIX Servers	5	Experience with HP, SUN and IBM Servers.
Operating Systems	Linux	5	More than 15 years in-depth experience – primarily Debian/Ubuntu but also most other distributions.
	AIX	4	On IBM RS-6000
	Solaris/Open Solaris	5	On SUN and PC Platforms
	Microsoft Windows	3	
	Android	4	In-depth experience porting and tweaking Android
	Maemo	5	
	Meego	4	
	OpenWRT	5	Including customized builds, tweaks and bug fixing
	BSD	4	
Programming Languages	Java (incl. Android)	3	
	Java2 Micro Edition	3	
	C	2	
	C++	2	
	Shell Scripts	5	Bourne, Korn and Bash/ash
	AWK	5	
	Perl	2	
	Javascript	3	
Networking	TCP/IP ver. 4	5	
	TCP/IP ver. 6	5	
	Lan Server	4	
	Other SMB	4	
	Dynamic IP Routing	5	OSPF, BGP
	IP Services	5	Including but not limited to: SNMP, SMTP, FTP, SSH, HTTP, HTTPS, NTP, X, LDAP, SMB etc.
Server Applications	Email	5	Sendmail, Smail, Exim, Procmail, Spamassassin, Greylisting
	Linux Kernel		
	Firewall	5	
	Apache	5	
	Apache Tomcat (Servlet/ASP Engine)	5	
	Secure Shell (SSH)	5	
	Samba	5	
	NTP	5	
	Revisioning	5	CVS, SVN, Mercurial, GIT
	CfEngine	5	Centralized OS and Configuration Management

Category	Topic	Rating	Remarks
Technologies	Voice over IP	5	H.323, SIP, MGCP
	OSS	5	Operation Support Systems
	BSS	5	Business Support Systems
	Service Provisioning	5	LDAP, RADIUS, CORBA, CFEngine
	QoS	5	
Other Applications and Technologies	MediaWiki	5	Including Semantic extensions. (see http://myleague.org)
	CMS	5	Content Management Systems (incl. Drupal, Wordpress and MediaWiki)

Ongoing Personal Projects

1. My League Manager
    A Sports and Game League management system based on MediaWiki (incl. Semantic MediaWiki extensions)
    http://myleague.org

2. Quake Monitor
    Quake Monitoring and Alerting application integrated with Facebook.

Personal References

1. **Ole Bispelund**, KPMG
    Phone: +60 12 200 8407
    Email: ole@bispelund.com

2. **Bo Nørholm**, CEO Vital Petfood Group A/S
    Phone: +45 4010 0039
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